

January 3, 2018

Dear Northeast Arkansas Angus Association Member,

Deadline for March 17, 2018 Spring Sale is January 25, 2018.

The Fall 2017 Sale can be stamped a success with each consignor to be commended. It is our privilege to work with the Northeast Angus Association on the 2018 Spring Sale. I urge each of you to put some of your best selection in this sale.

Please fill out the form attached listing the registration number of each animal along with all other data plus footnote information for catalog. Please list your address/phone along with herd certification number if you have a certified herd. Please have in our office by or before **January 25, 2018**. You may phone, e-mail or regular mail but you must remember to mail your **Association's required consignment fee of \$100** per lot, which will be deducted from your sale expense when settlement is made. Below you will find an outlined schedule and if I may be of assistance to you in any manner, please contact our office or my cell anytime.

Please Carefully Review Northeast Arkansas Angus Association Sale Rules Attached!!

Schedule for the Northeast Arkansas Spring Sale

Remember - Promote - Promote - Promote - Promote = Start Now

- **January 25, 2018** – Consignment information & fee should be to Sale Manager.
- **Call once a week** - at least, to a potential buyer inviting to our sale.
- This can add dollars to your net proceeds. Have the sale date announced at any cattle function/meeting.
- **February 15 or before** - Catalog will be on our web site for proof by consignor. Corrections, updates or changes need to be e-mailed or phoned to our office. This date is subject to change- you will be notified.
- **February 25** or before if possible – Cards, catalogs and ear tags/lot number to be to consignors.
- **March 1, 2018** or before – Cattle clipped and tagged. Local advertisements placed.
- **March 16, 2018** – Sale Manager will arrive at sale facility to organize final steps.
- **March 17, 2018** - **SALE DAY**

Happy New Year!

Wishing you a wonderful New Year filled with an abundance of joy and treasured moments!

ALB- Your Partner In Marketing



View sale book - www.albauction.com



NORTHEAST ARKANSAS ANGUS ASSOCIATION SALE RULES

GENERAL RULES:

1. *Consignor must be a member of the Northeast Arkansas Angus Association 60 days prior to consignment deadline.*
2. Age limit on cows is LESS than 10 years on day of Sale.
3. All registrations and breeding information shall be in order. Each animal consigned shall have a printed registration, with breeding information completed on the reverse side for females; a Health Certificate signed by a licensed Veterinarian; a Bull Breeding Soundness Exam (BSE); a Trichomoniasis Test on bulls over 2 years old and/or Virgin Bull Affidavits for bulls under 2 years old. **These documents shall be presented to the sales manager upon arrival at the sale barn.**
4. Herd performance records processed through the American Angus Association's Angus Herd Improvement Record (AHIR) are highly recommended.
5. Cattle shall be tested free or have no carrier ancestor of Arthrogyrosis Multiplex (AM), Neuropathic Hydrocephalus (NH), and Contractural Arachnodactyly (CA).
6. Each animal selling including calf at side of dam must have a valid health certificate issued within thirty (30) days of the sale. Certified herds must have Brucellosis bleed dates and anniversary dates listed.
7. Each animal is guaranteed by the Consignor.
8. All animals must have legible and healed tattoos corresponding to registration certificates.
9. All eligible females shall be calthood vaccinated for Brucellosis (Bangs).
10. All animals must be free of active ringworm lesions, warts, mange and lice.
11. All animals will be vaccinated for a minimum of the following: BVD (Bovine Virus Diarrhea); IBR (Infectious Bovine Rhinotracheitis); PI3 (Para-Influenza 3); BRSV (Bovine Respiratory Syncytial Virus); 7 Way Clostridium; and Lepto-Vibro.
12. All cattle will be clipped – those not clipped will sell last.
13. Any calf split off of a cow will count as one half lot for sale expenses.
14. Calf at side must not be over 280 days of age in accordance with AHIR guidelines.
15. Any animal that does not meet the sale requirements must be out of the facility by 8 AM on Saturday and cannot be sold on the premises.
16. Sale Manager will set the Sale Order.
17. Any female over 24 months old; or with calf at side older than 6 months of age must be pregnancy checked safe in calf and so noted on the Health Certificate by a veterinarian.

REQUIREMENTS FOR BULLS:

1. Bulls must be one (1) year old on sale day and LESS than 4 years old.
2. Bulls shall be listed in the catalog from youngest to oldest.
3. Bull Information Sheets will be available to Buyers on sale day including weights, hip heights, scrotal circumferences and birth weights on each Bull.
4. Bulls must exhibit frame score between or including 4.0 and 7.9 (sliding scale 47.0" to under 55.0" for 12 mo.)
5. All Bulls must have a breeding soundness exam performed by a licensed veterinarian within thirty (30) days of the sale including, hip height, scrotal measurement, penile projection, and semen test results duly noted on the fertility papers. 12,13 & 14 month old bulls are **NOT** required to be semen tested. Fertility guaranteed by Consignor.
6. Bulls must meet the following Scrotal Circumference Measurements:
 1. Minimum Age in Months: 12 15 18 21 24
 2. Minimum Scrotal Circumference: 32 33 34 35 36
7. *Bulls will be weighed at sale facility and must have a minimum weight of 2.4 pounds per day of age with the minimum weight being 1000 pounds. All bulls over the age of 21 months must weigh a minimum of 1500 lbs. **NO SHRINKAGE ALLOWED!***

SALE TERMS FOR LIVE (PREGNANCY), FROZEN EMBRYOS & FLUSHES: See Page 2/Back of this page

DUE TO THE USDA IDENTIFICATION LAW

Use one (1) of the four (4) following methods of animal identification for all cattle selling at the NEAAA Sales:

1. **Silver Bright Tags**
2. **USDA 840 Tags**
3. **USDA 840 RFID Buttons**
4. **USDA Brucellosis Tags**

SALE TERMS FOR LIVE (PREGNANCY), FROZEN EMBRYOS & FLUSHES

All Embryo's and Pregnancies must have egg removal date, Sire and Dam registration numbers at time of consignment. This information is required to register the calf.

Pregnancy:

Live Embryo is sold in a recipient cow. Pregnancy must be verified safe in calf either by blood test or veterinarian.

Seller Recipient cow must follow all vaccination, age and soundness rules as all registered females. Recipient cow is not to be returned and is part of the sale price. Recipient cow does **not** need to be registered nor black; however, must be dehorned or polled. All sales and subsequent guarantees are between Seller and buyer.

Frozen Embryos and Flushes:

All Guarantees are between seller and buyer.

SALES MANAGEMENT – AUCTIONEER
JARVENE SHACKELFORD
 20971 HWY 4 EAST
 RIPLEY, MS 38663



OFFICE: (662) 837-6742
 MOBILE: (662) 837-1776
 E-MAIL: alb@albauction.com
 WEB SITE: www.albauction.com

PLEASE PRINT CLEARLY.

*****Copy if needed prior to filling out form.**

CONSIGNOR INFORMATION & AUCTION CONTRACT

•March 17, 2018 Sale

Name: _____ Farm Name: _____
 Name to make settlement check payable to: _____
 Herd Certification #: _____ Email Address: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Cell Phone _____

Name: _____ Tattoo#: _____ Reg.#: _____
 ANIMAL TYPE: PAIR BRED COW BRED HEIFER OPEN HEIFER BULL
 Calf At Side: Heifer or Bull DOB: _____ Tattoo #: _____ Reg. #: _____
 Sire of Calf: Name: _____ Reg. #: _____
 Bred A.I.: Sire Name: _____ Date: _____ Reg. #: _____
 Pasture Exposed to: Sire Name: _____ Date: _____ Reg. #: _____
 Footnote: _____

Name: _____ Tattoo#: _____ Reg.#: _____
 ANIMAL TYPE: PAIR BRED COW BRED HEIFER OPEN HEIFER BULL
 Calf At Side: Heifer or Bull DOB: _____ Tattoo #: _____ Reg. #: _____
 Sire of Calf: Name: _____ Reg. #: _____
 Bred A.I.: Sire Name: _____ Date: _____ Reg. #: _____
 Pasture Exposed to: Sire Name: _____ Date: _____ Reg. #: _____
 Footnote: _____

Name: _____ Tattoo#: _____ Reg.#: _____
 ANIMAL TYPE: PAIR BRED COW BRED HEIFER OPEN HEIFER BULL
 Calf At Side: Heifer or Bull DOB: _____ Tattoo #: _____ Reg. #: _____
 Sire of Calf: Name: _____ Reg. #: _____
 Bred A.I.: Sire Name: _____ Date: _____ Reg. #: _____
 Pasture Exposed to: Sire Name: _____ Date: _____ Reg. #: _____
 Footnote: _____

SIGNATURE OF OWNER

DATE OF SIGNATURE

By signature affixed above I agree to abide by all Northeast Arkansas Angus Association Sale rules as well as the Sale Agreement Contract plus terms and conditions listed in sale catalog between the Northeast Arkansas Angus Association and American Livestock Brokers.